## MARK SCHEME for the October/November 2012 series

## 9706 ACCOUNTING

9706/23
Paper 2 (Structured Questions - Core), maximum raw mark 90

This mark scheme is published as an aid to teachers and candidates, to indicate the requirements of the examination. It shows the basis on which Examiners were instructed to award marks. It does not indicate the details of the discussions that took place at an Examiners' meeting before marking began, which would have considered the acceptability of alternative answers.

Mark schemes should be read in conjunction with the question paper and the Principal Examiner Report for Teachers.

Cambridge will not enter into discussions about these mark schemes.

Cambridge is publishing the mark schemes for the October/November 2012 series for most IGCSE, GCE Advanced Level and Advanced Subsidiary Level components and some Ordinary Level components.

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1 (a) Manufacturing account for the year ended 31 March 2012


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(b)

Income Statement for the year ended 31 March 2012

| Revenue | 250000 (1) |
| :--- | ---: | :--- |
| Revenue returns | 22000 |

Opening inventory 76000
Cost of goods produced 1474660 (1) of

$$
1550660
$$

Less Closing inventory
68000 (1)
Cost of sales
1482660
Gross profit 995340
Expenses
Rates and insurance
7790 (1)
Loan interest
10000 (1)
Office salaries 80000
Depreciation premises
6000
Provision for doubtful debts 350
General office expenses 100000

Profit for the year $\underline{791200}$
(c) Assets should not be overstated (1)

Liabilities should be understated (1)
Revenue should not be bought into the financial statements until realised (1)

## (Up to 3 points for the definition)

Inventory (1)
Provision for doubtful debts (1)
Depreciation (1)
(Up to 3 points for examples)

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2 (a)

| Capital Account |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Maurice \$ | Ravel \$ | Bach |  |  | Maurice \$ | Ravel \$ | Bach |  |
| Goodwill |  |  |  |  | Balance |  |  |  |  |
|  | 16000 | 16000 | 8000 | (1) | b/d | 120000 | 80000 |  | (1) |
|  |  |  |  |  | Bank |  |  | 39000 | (1) |
|  |  |  |  |  | Motor van |  |  | 8000 | (1) |
| Balance$\mathrm{c} / \mathrm{d}$ |  |  |  |  |  |  |  |  |  |
|  | 120000 | 84000 | 39000 |  | Goodwill | 20000 | 20000 |  | (1) |
|  | 140000 | 100000 | 47000 |  |  | 140000 | 100000 | 47000 |  |

(b) (i)

## Maurice Ravel and Bach

Income Statement and Appropriation Account for the year ended 30 June 2012

|  | \$ | \$ |  | \$ |
| :---: | :---: | :---: | :---: | :---: |
| Revenue |  | 2600000 | (1) |  |
| Revenue returns |  | $\underline{200000}$ | (1) |  |
|  |  |  |  | 2400000 |
| Opening inventory | 120000 (1) |  |  |  |
| Ordinary goods purchased | 1625000 (1) |  |  |  |
|  |  | 1745000 |  |  |
| Less Closing inventory |  | 145000 | (1) |  |
| Cost of sales |  |  |  | 1600000 |
| Gross Profit |  |  |  | 800000 |
| Expenses |  | 480000 | (1) |  |
|  |  |  |  | 480000 |
| Profit for the year |  |  |  | 320000 |

(ii)

| Add Interest on drawings |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Maurice |  |  | 4800 | (1) |  |
| Ravel |  |  | 6000 |  |  |
| Bach |  |  | 1750 | (1) | 12550 |
|  |  |  |  |  | 332550 |
| Less Salary: Ravel |  |  | 10000 | (1) |  |
| Less Interest on capital: |  |  |  |  |  |
| Maurice | 12400 | (1) |  |  |  |
| Ravel | 8400 | (1) |  |  |  |
| Bach | 3900 | (1) | $\underline{24700}$ |  | 34700 |
|  |  |  |  |  | 297850 |
| Balance of profits shared: |  |  |  |  |  |
| Maurice |  |  | 119140 | (1) |  |
| Ravel |  |  | 119140 | (1) |  |
| Bach |  |  | 59570 | (1) | 297850 |


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(c)

(d) Liability for the debts of the business (1) is limited (1) to the amount of capital invested by each partner (1)

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3 (a)
Per unit

Selling price
Variable costs
Contribution

| Alpha |
| :---: |
| $\$$ |
| 72 |
| 52 |
| 21 |

Beta
\$
$\begin{array}{r}74 \\ (1) \\ \hline \quad 22 \\ \hline\end{array}$

Gamma
\$
(1) $\begin{array}{r}58 \\ \hline 41 \\ \hline\end{array}$
(1)
(b)

|  |  | $\$$ |  |
| :--- | :--- | :--- | :--- |
| Alpha | $9000 \times \$ 21$ | 189000 | (1) |
| Beta | $12000 \times \$ 22$ | 264000 | (1) |
| Gamma | $7000 \times \$ 17$ | 119000 | (1) |
|  |  | 572000 |  |
| Fixed costs |  | 250000 | (1) |
| Monthly profit |  | 322000 | (1) |

(c)

|  | Alpha | Beta | Gamma |
| :--- | :--- | :--- | :--- |
| Contribution | $\frac{21}{18}$ |  | $\frac{22}{25}=0.88$ |
| per limiting | $\frac{\mathbf{1 7}}{18}=1.17$ |  | $\frac{\mathbf{1 6}}{\mathbf{1 6}}=1.06$ |
| factor | 1 | (1) 3 | (1) 2 |

Material available in April $=574000 \times 80 \%=495200$ utilised as

$$
\begin{array}{llll}
9000 \times 18= & \text { (1) } \begin{array}{ll}
7408 \times 25 & \text { (1) } \\
7000 \times 16 \\
162000 & \\
=185200
\end{array} & =112000
\end{array}
$$

Converted into contribution for April

$$
\begin{array}{llll}
9000 \times 21= & \text { (1) } \begin{array}{ll}
7408 \times \$ 22 \\
\$ 189000
\end{array} & \$ 162976
\end{array} \quad \begin{aligned}
& \text { (1) } \\
& =1000 \times \$ 17 \\
& =119000 \tag{1}
\end{aligned}
$$

Total contribution for April $189000+162976+119000$
Fixed costs
470976
Predit costs
$\underline{250} 000$
$\underline{220976}$
Total profit for 3 months $=(322000 \times 2)+220976$
864976

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(d)

|  | $\$$ |  |
| :--- | ---: | ---: |
| Selling price | 50 | $(1)$ |
| Variable costs | $\frac{41}{9}$ | $(1)$ |
| Contribution per unit | $\frac{3000}{(1)}$ |  |
| Quantity | 27000 |  |
| Total contribution | $\underline{15000}$ | (1) |
| Fixed costs | 12000 |  |

(e) Customers paying full price will be annoyed to discover others paying less.

Possible business will be taken elsewhere.
Reaction of competitors needs consideration - price wars.

Will acceptance of the offer take up capacity that could be better used for future full price business?

An over reliance on special orders is not a long term solution and the company should put priority on achieving full price orders.
$3 \times 2$ marks
[Total: 30]

